

# CITY OF TRAVERSE CITY

## BID TABULATION

Project: Hydrostatic Snow Tractor

Location: 22 fl. conf room

Date and Time Due: 6/29/15 @ 2<sup>15</sup> PM

Staff: Julie Dalton

Staff: Barry Smith

[illegible]

piece of equipment. The Grooming Tractor must be the Manufacturers Current Design and must meet or exceed all specifications. The Tractor must include a 12 way Blade and a Flexible Power Tiller. The Tractor must have a Stick-type Electronic Digital Steering Controls. The Tractor must have an Electronic Engine Management System. The Tractor must be equipped with a Quick Attach Blade Mounting Mechanism to allow easy switching of front mounted implements. All parts not specifically mentioned which are necessary in order to provide a complete,, standard equipped, Grooming Tractor must be included in the bid and supplied with the Tractor and must conform in strength, quality of material, and workmanship to what is normally provided the industry in general. **NOTE:** for comparison use your Equipment Model that most closely resembles a PistenBully 400.

Manufacturer, Model and year of proposed Groomer Tractor: 2015 Prinoth BR350

**BIDDER PROPOSES  
TO FURNISH**

**Engine:**

Minimum 370 HP Water Cooled diesel.

Exception\*  
Caterpillar C9

\*355hp Tier 3 Water Cooled Turbo Diesel *AD. A*

State Maximum Ft/Lbs. Torque

1152 ft lbs @  
1400 RPM

Electronic engine control System.

Comply

Engine Block Heater.

Comply

State Fuel Consumption.

5 gal per hr

State Warranty Provider.

Caterpillar O.E.M

Main Drive System:

Sauer Danfoss

Minimum 1 years full Warranty required.

Comply

State Warranty provider.

Prinoth, LLC

Hydrostatic Pumps, State manufacturer and series.

Sauer Danfoss series 90

State displacement of Hydrostatic Pumps.

100 CC variable

Hydrostatic Drive Motors, State manufacturer and series.

Suaer Danfoss Series 90

**BIDDER PROPOSES  
TO FURNISH**

State manufacturer and series of Hydrostatic Drive Motors.	<u>Sauer Danfoss Series 90</u>
System Test Ports shall be provided.	<u>Comply</u>
Stick type Electronic Digital Steering.	<u>Comply</u>
State manufacturer and series of Splitter box.	<u>Stiebel</u>
State manufacturer and series of Torque Hubs.	<u>Bonfiglioli 607W2</u>
Low Hydrostatic Oil Warning System.	<u>comply</u>
<b>Tiller Drive System:</b>	
Minimum 1 Years Full Warranty.	<u>comply</u>
State Warranty provider.	<u>Prinoth, LLC</u>
Hydrostatic Pumps, State manufacturer and series.	<u>Sauer Danfoss Series 90</u>
State displacement of Hydrostatic Pumps.	<u>75 cc variable</u>
State displacement of Hydrostatic Pumps.	<u>Exception*</u>
Hydrostatic Drive Motors, State manufacturer, series and size.	<u>Sauer Danfoss Series 90</u>
System Test Ports shall be provided.	<u>Comply</u>
<b>Auxiliary Hydraulic System:</b>	
Minimum 1 year Warranty.	<u>Comply</u>
State Warranty provider.	<u>Prinoth, LLC</u>
State Hydraulic Pump manufacturer and series.	<u>Casappa 23</u>
State type and displacement of Hydraulic Pump.	<u>26cc fixed</u>
State System Pressure and Flow in PSI and GPM.	<u>3000 psi 15 gpm</u>
Must have Pilot operated Blade control.	<u>comply</u>
System Test Ports shall be provided.	<u>comply</u>

**BIDDER PROPOSES  
TO FURNISH**

**Vehicle:**

1 year minimum Warranty on complete Vehicle.	<u>comply</u>
State Warranty provider.	<u>comply</u>
State Operating Weight.	<u>18,542 lbs</u>
State Overall Width of Vehicle.	<u>13 feet 9" (tractor)</u>
Armrest mounted, Stick type, Steering controls.	<u>Comply</u>
Drive safety interlock system. Disengage Drive on door open or when steering armrest is raised.	<u>Comply</u>
Full instrumentation and warning systems for major systems.	<u>comply</u>
Heated Front wipers.	<u>Comply</u>
ROPS (Roll Over Protection System).	<u>Comply</u>
State Cab construction.	<u>Fiberglass steel frame</u>
State Cab Suspension.	<u>Crank arm, torsion bar, heavy duty rubber torsion black</u>
Frame Warranty 1 year minimum.	<u>comply</u>
Rear Lift frame up/down pressure.	<u>comply</u>
State Fuel tank size and construction.	<u>71.3 aluminum</u>
Hydraulic Cab and Deck Lift. <b>cover standard</b>	<u>Comply cab tilt, rear</u>
Front blade-frame float function.	<u>comply</u>
High rise, articulating rear lift frame with Auto center and manual Steering side to side.	<u>comply</u>
State Rear lift frame angle of lift.	<u>41.6 degrees **</u>

Sate Rear lift frame angle of drop.

54.6

\*\* Double action lift cylinder allows for vertical lift of tiller implement

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**BIDDER PROPOSES  
TO FURNISH**

**Electrical System:**

State if 12 volt or 24 volt system.	<u>24v</u>
Heavy Duty Charging system.	<u>comply</u>
Battery Size and quantity.	<u>950 CCA / 2</u>
Electric heating if Front, Rear and both side windows.	<u>comply</u>
State Stereo configuration AM/FM/CD w/MP3 and Bluetooth if available.	<u>comply</u>
Xenon Lighting Front and Rear.	<u>comply</u>
Halogen Spot Light required front and rear.	<u>comply</u>
Warning Beacon.	<u>comply</u>
“Super tone” Horn.	<u>comply</u>
Backup Alarm.	<u>comply</u>

**Suspension:**

Warranty 1 year minimum.	<u>comply</u>
Independent torsion arm suspension with adjustable height rear axles.	<u>comply</u>
Front tires, solid rubber.	<u>comply</u>
Intermediate tires, solid rubber.	<u>comply</u>

**Tracks:**

Warranty minimum 1 year.	<u>comply</u>
Asymmetrical style with aluminum cross links and steel edges.	<u>comply</u>
50% Minimum Ice Picks.	<u>comply</u>

BIDDER PROPOSESTO  
FURNISH

**Blade:**

State Warranty	_____
State Width in closed position.	<u>14 feet</u>
State Capacity.	<u>3000 lbs</u>
12 Way adjustable.	<u>comply</u>
Back blading teeth.	<u>comply</u>
State Range of Motion as follow:	
Horizontal. 48.3	_____
Vertical. 106.9	_____
Tilt. 74.2	_____
Curl. 54	_____

**Tiller:**

State Warranty minimum 1 year required.	<u>Comply</u>
State local warranty service provider.	<u>Prinoth, LLC</u>
Two section Flex Tiller with 2 individual cutting bars.	<u>Comply</u>
Hydraulically operated tiller flex lock.	<u>Comply</u>
Dual Tiller Drive motors.	<u>Exception</u>
Variable snow chamber flap.	<u>Comply</u>
Maximum overall width 220"	<u>Comply</u>
State number of teeth and tooth length.	<u>Comply</u>
Shall have a Blade Quick attach system.	<u>Comply</u>
Two (2) each of the following manuals Parts, Service, Operators. May be Disc (preferred) other than (1) one operators manual in vehicle.	<u>Comply</u>



**BIDDER PROPOSES  
TO FURNISH**

Enclose specific detailed warranty information provided on vehicle  
Complete unit, powertrain, and hydraulics including what provider in  
The local area.

Warranty and After Sale Support:

Cascade Machinery

Michael Taft; President

W10490 Cascade Rd

Portage, Wisconsin 53901

Prinoth, LLC

Carter Cowan; After Sales Support

Grand Junction Colorado

Bill Cox; Sales and Service

Madison, WI

A handwritten signature in black ink, appearing to be 'AL', is written over a horizontal line.

## **BID SUMMARY**

**TITLE:**       **One (1) Hydrostatic Drive Snow Grooming Tractor (NOTE: for comparison, use your Equipment Model that most closely resembles a PistenBully 400)**

**DUE DATE:** **Monday, June 29, 2015 at 2:15 PM**

Having carefully examined the specifications and any other applicable information, the bidder proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Bidder submits this bid and agrees that the bid may not be withdrawn for a period of thirty (30) days from the actual date of the opening of the bid.

Bidder understands and agrees, if selected as the successful bidder, to accept a Purchase Order / Service Order / Contract from the City and to provide proof of any required insurance.

Bidder submits this bid and agrees to meet or exceed all the City of Traverse City's requirements and specifications unless otherwise indicated in writing and attached hereto.

Bid forms are to be completed, including bid sheet, and submitted. Items not meeting specifications must be noted in the "comply" column and bidder shall fully describe every variance, exception, and/or deviation. Additional sheets may be used and submitted with bid.

Bidder is also required to submit, with the bid, the latest printed manufacturer's specifications and advertising literature on the equipment (including components) to be provided. Completed unit **MUST** be equipped in compliance with all applicable ANSI, OSHA, State and Federal Motor Vehicle Safety standards and regulations in effect at time of manufacture.

Bidder understands that the City reserves the right to accept any or all bids in whole or in part and to waive irregularities in any bid in the best interest of the City of Traverse City. The bids will be evaluated and awarded on the basis of the best value to the city. Criteria used will include, but not be limited to, bidder/contractor's ability, qualifications, experience, type and amount of equipment, purchase price, maintenance cost(s), insurance, resale, license and permits and overall capability meeting the needs of the City of Traverse City. The City is sales tax exempt – Government.

The Bidder certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

The Bidder certifies that none of the following circumstances have occurred with respect to the Bidder, an officer of the Bidder, or an owner of a 25% or more share in the Bidder's business, within 3 years prior to the bid:

(a) conviction of a criminal offense incident to the application for or performance of a contract;

(b) conviction of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense which currently, seriously and directly reflects on the Bidder's business integrity;

(c) conviction under state or federal antitrust statutes;

(d) attempting to influence a public employee to breach ethical conduct standards; or

(e) conviction of a criminal offense or other violation of other state, local, or federal law, as determined by a court of competent jurisdiction or an administrative proceeding, which in the opinion of the City indicates that the bidder is unable to perform responsibility or which reflects a lack of integrity that could negatively impact or reflect upon the City of Traverse City, including but not limited to, any of the following offenses or violations of:

i. The Natural Resources and Environmental Protection Act.

ii. A persistent and knowing violation of the Michigan Consumer Protection Act.

iii. Willful or persistent violations of the Michigan Occupational Health and Safety Act.

iv. A violation of federal, local, or state civil rights, equal rights, or non-discrimination laws, rules, or regulations.

v. Repeated or flagrant violations of laws related to the payment of wages and fringe benefits.

(f) the loss of a license or the right to do business or practice a profession, the loss or suspension of which indicates dishonesty, a lack of integrity, or a failure or refusal to perform in accordance with the ethical standards of the business or profession in question.

Pre-delivery Inspection: Successful bidder shall make a complete inspection of vehicle (and/or equipment) to insure it meets specifications and perform any pre-delivery service(s) required before the vehicle is delivered. Acceptance shall be subject to complete inspection and approval of the City.

Terms: Net Cash. Payment will be made as soon as possible after delivery/acceptance of vehicle/equipment. Price quoted shall include any title fee and all delivery costs to the City Garage, 625 Woodmere Ave., Traverse City, MI 49686.

Bidder certifies that as of the date of this bid, Bidder's company or Bidder is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

The City may require an in house equipment demonstration for your bid to be considered.

Bidder agrees that the bid may not be withdrawn for a period of thirty (30) days from the actual date of the opening of the bid.

Please direct ALL questions to: Dave Courtad, Garage Superintendent, City of Traverse City, at 231-922-4900, ext. 111.

**Bidder - Please complete and return**

BID PAGE

One (1) Hydrostatic Drive Snow Grooming Tractor (NOTE: for comparison, use your Equipment Model that most closely resembles a PistenBully 400)

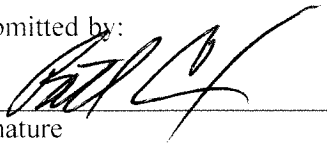
Price quoted shall include title fee, any documentation fee, and all transportation (delivery) charges fully prepaid to the City Garage, 625 Woodmere Ave. Traverse City, MI 49686

YEAR MAKE AND MODEL OF EQUIPMENT BID: 2015 Prinoth BR350

COST OF SPECIFIED EQUIPMENT: \$ \$285,000

EXPECTED DELIVERY DATE: 90 Days no later than 11/20/15  
(Length of time after receipt of purchase order)

Submitted by:

  
\_\_\_\_\_  
Signature

Bill Cox / Sales Representative  
\_\_\_\_\_  
Name and Title (Print)

801-430-2453 603-267-7843  
\_\_\_\_\_  
Phone Fax

Prinoth, LLC  
\_\_\_\_\_  
Company Name

2746 Seeber Drive  
\_\_\_\_\_  
Company Address

Grand Junction, Colorado 81506  
\_\_\_\_\_  
City, State, Zip

Corporation  
\_\_\_\_\_  
Sole proprietorship/partnership/corporation

Colorado  
\_\_\_\_\_  
If corporation, state of corporation

#### Addendum A

Exceptions; In all cases Prinoth, LLC offers an acceptable alternative to the specification.

#### Caterpillar C9 Engine

The Caterpillar Tier 3 Diesel Engine exceeds Bid Requirements through a 12% better power to weight ratio which allows for better performance and lower fuel consumption.

#### Addendum B

In addition to the specifications outlined in the Request for Bid, Prinoth LLC will provide an additional year warranty coverage on the tractor and drive train. In addition, Prinoth LLC will also include Extended Engine Coverage of 2 years (total 4) or 3000 Hours (total 6000) whichever comes first.

Plus a \$2500.00 Spare Parts Credit

piece of equipment. The Grooming Tractor must be the Manufacturers Current Design and must meet or exceed all specifications. The Tractor must include a 12 way Blade and a Flexible Power Tiller. The Tractor must have a Stick-type Electronic Digital Steering Controls. The Tractor must have an Electronic Engine Management System. The Tractor must be equipped with a Quick Attach Blade Mounting Mechanism to allow easy switching of front mounted implements. All parts not specifically mentioned which are necessary in order to provide a complete,, standard equipped, Grooming Tractor must be included in the bid and supplied with the Tractor and must conform in strength, quality of material, and workmanship to what is normally provided the industry in general. NOTE: for comparison use your Equipment Model that most closely resembles a PistenBully 400.

Manufacturer, Model and year of proposed Groomer Tractor: 2015 KASSBOHRER

PISTEN BULLY 400

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**BIDDER PROPOSES  
TO FURNISH**

**Engine:**

Minimum 370 HP Water Cooled diesel.	<u>COMPLY</u>
State Maximum Ft/Lbs. Torque @ RPM.	<u>1120 ft. lbs. @1500 RPM</u>
Electronic engine control System.	<u>COMPLY</u>
Engine Block Heater.	<u>STANDARD 110 VOLT</u>
State Fuel Consumption.	<u>19-21 L/H @ 1500 RPM</u>
State Warranty Provider.	<u>CUMMINS ENCOMPASS</u>
Main Drive System:	
Minimum 1 years full Warranty required.	<u>COMPLY</u>
State Warranty provider.	<u>KASSBOHRER</u>
Hydrostatic Pumps, State manufacturer and series.	<u>REXROTH A4VG 140</u>
State displacement of Hydrostatic Pumps.	<u>140 CC</u>
Hydrostatic Drive Motors, State manufacturer and series.	<u>REXROTH A2FM 107</u>

**BIDDER PROPOSES  
TO FURNISH**

State Displacement of Hydrostatic Drive Motors.

107 CC

System Test Ports shall be provided.

COMPLY

Stick type Electronic Digital Steering.

COMPLY

State manufacturer and series of Splitter box.

STIEBEL A 4412

State manufacturer and series of Torque Hubs.

PULS 17:1

Low Hydrostatic Oil Warning System.

VISUAL & AUDIBLE

**Tiller Drive System:**

Minimum 1 Years Full Warranty.

COMPLY

State Warranty provider.

KASSBOHRER

Hydrostatic Pumps, State manufacturer and series.

REXROTH A4V6 90

State displacement of Hydrostatic Pumps.

90 CC

State displacement of Hydrostatic Pumps.

90 CC

Hydrostatic Drive Motors, State manufacturer, series and size.

REXROTH A2FE 63CC

System Test Ports shall be provided.

COMPLY

**Auxiliary Hydraulic System:**

Minimum 1 year Warranty.

COMPLY

State Warranty provider.

KASSBOHRER

State Hydraulic Pump manufacturer and series.

REXROTH A10VO 45

State type and displacement of Hydraulic Pump.

LOAD SENSING 45 CC

State System Pressure and Flow in PSI and GPM.

3,000 PSI / 33 GPM

Must have Pilot operated Blade control.

COMPLY

System Test Ports shall be provided.

COMPLY



**BIDDER PROPOSES  
TO FURNISH**

**Vehicle:**

1 year minimum Warranty on complete Vehicle.	<u>COMPLY</u>
State Warranty provider.	<u>KASSBOHRER</u>
State Operating Weight.	<u>20,437</u>
State Overall Width of Vehicle.	<u>13'10" ACROSS TRACKS</u>
Armrest mounted, Stick type, Steering controls.	<u>COMPLY</u>
Drive safety interlock system. Disengage Drive on door open or when Steering armrest is raised.	<u>COMPLY</u>
Full instrumentation and warning systems for major systems.	<u>COMPLY</u>
Heated Front wipers.	<u>COMPLY</u>
ROPS (Roll Over Protection System).	<u>COMPLY</u>
State Cab construction.	<u>STEEL / FIBERGLASS</u>
State Cab Suspension.	<u>4 POINT HYD. &amp; RUBBER MOUNT</u>
Frame Warranty 1 year minimum.	<u>COMPLY</u>
Rear Lift frame up/down pressure.	<u>COMPLY</u>
State Fuel tank size and construction.	<u>69 GAL. PLASTIC</u>
Hydraulic Cab and Deck Lift.	<u>COMPLY</u>
Front blade-frame float function.	<u>COMPLY</u>
High rise, articulating rear lift frame with Auto center and manual Steering side to side.	<u>COMPLY</u>
State Rear lift frame angle of lift.	<u>72 DEGREES</u>
Sate Rear lift frame angle of drop.	<u>38 DEGREES</u>

**BIDDER PROPOSES  
TO FURNISH**

**Electrical System:**

State if 12 volt or 24 volt system.

24 VOLT

Heavy Duty Charging system.

28 VOLT 140 AMP

Battery Size and quantity.

135 AMP/HR 12 VOLT X 2

Electric heating if Front, Rear and both side windows.

COMPLY

State Stereo configuration AM/FM/CD w/MP3 and Bluetooth if available. STANDARD W/ BLUETOOTH

Xenon Lighting Front and Rear.

COMPLY

Halogen Spot Light required front and rear.

COMPLY (FRONT)

Warning Beacon.

COMPLY

“Super tone” Horn.

COMPLY

Backup Alarm.

COMPLY

**Suspension:**

Warranty 1 year minimum.

COMPLY

Independent torsion arm suspension with adjustable height rear axles.

COMPLY

Front tires, solid rubber.

COMPLY

Intermediate tires, solid rubber.

COMPLY

**Tracks:**

Warranty minimum 1 year.

COMPLY

Asymmetrical style with aluminum cross links and steel edges.

COMPLY

50% Minimum Ice Picks.

COMPLY

**BIDDER PROPOSES  
TO FURNISH**

**Blade:**

State Warranty.

1 YEAR

State Width in closed position.

14' 6"

State Capacity.

5 YARDS

12 Way adjustable.

COMPLY

Back blading teeth.

NOT INCLUDED IN BID COST

State Range of Motion as follow:

Horizontal.

40 DEGREES

Vertical.

55" / 52 DEGREES

Tilt.

20 DEGREES

Curl.

28 DEGREES

**Tiller:**

State Warranty minimum 1 year required.

COMPLY

State local warranty service provider.

KASSBOHRER

Two section Flex Tiller with 2 individual cutting bars.

COMPLY

Hydraulically operated tiller flex lock.

COMPLY

Dual Tiller Drive motors.

COMPLY

Variable snow chamber flap.

COMPLY

Maximum overall width 220"

COMPLY

State number of teeth and tooth length.

290 TEETH / 75 MM

Shall have a Blade Quick attach system.

COMPLY

Two (2) each of the following manuals Parts, Service, Operators. May be Disc (preferred) other than (1) one operators manual in vehicle.

COMPLY

**BIDDER PROPOSES  
TO FURNISH**

Enclose specific detailed warranty information provided on vehicle  
Complete unit, powertrain, and hydraulics including what provider in  
The local area.

COMPLY

## **BID SUMMARY**

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(f) the loss of a license or the right to do business or practice a profession, the loss or suspension of which indicates dishonesty, a lack of integrity, or a failure or refusal to perform in accordance with the ethical standards of the business or profession in question.

Pre-delivery Inspection: Successful bidder shall make a complete inspection of vehicle (and/or equipment) to insure it meets specifications and perform any pre-delivery service(s) required before the vehicle is delivered. Acceptance shall be subject to complete inspection and approval of the City.

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Please direct ALL questions to: Dave Courtad, Garage Superintendent, City of Traverse City, at 231-922-4900, ext. 111.

**Bidder - Please complete and return**

BID PAGE

One (1) Hydrostatic Drive Snow Grooming Tractor (NOTE: for comparison, use your Equipment Model that most closely resembles a PistenBully 400)

Price quoted shall include title fee, any documentation fee, and all transportation (delivery) charges fully prepaid to the City Garage, 625 Woodmere Ave. Traverse City, MI 49686

YEAR MAKE AND MODEL OF EQUIPMENT BID: 2015 KASSBOHRER PISTEN

BULLY 400 COST OF SPECIFIED EQUIPMENT:

\$ 286,906.00

EXPECTED DELIVERY DATE: BY NOVEMBER 1, 2015  
(Length of time after receipt of purchase order)

Submitted by:

  
Signature

PAUL SCANLON / REGIONAL SALES  
Name and Title (Print)

952-345-3330      952-345-3331  
Phone                      Fax

KASSBOHRER ALL TERRAIN  
VEHICLES, INC.

Company Name  
3045 4TH AVENUE EAST  
Company Address

SHAKOPEE      MN      55379  
City,                      State,                      Zip

CORPORATION  
Sole proprietorship/partnership/corporation

MAINE  
If corporation, state of corporation



Exceptions:

Blade:

Back blading teeth -

Additional cost of \$4,500.00